

RAFAEL PINO-PINTO

Brand Protection Manager

Professional Summary

Strong leader and problem solver dedicated to streamlining operations to decrease costs and promote organizational efficiency. Uses independent decision-making skills and sound judgment to positively impact company success.



+507 6982-2953



rafantoniopinopinto19@gmail.com



<http://linkedin.com/in/rafael-a-pino-pinto-p%C3%A9rez-a83a8a1a9>

Panama, Panama City

LANGUAGES

- Spanish (native)
- English (advanced)
- Mandarin (basic)

EXPERTISE

- Brand Management
- Staff Training and Development
- Strategic Planning
- Operations Management
- Policy Implementation
- Budget Control

EXPERIENCE

Brand Protection Manager (NIKE), Northbay International, Inc.- Panama, Panama City

2022-Current

- In charge of all BP Nike Legal Matter in Central America, Caribbean, Colombia and Venezuela.
- Accomplished multiple tasks within established timeframes.
- Resolved staff member conflicts, actively listening to concerns and finding appropriate middle ground.
- Cross trained existing employees and authorities to maximize team agility and performance.
- Monitored and analyzed business performance to identify areas of improvement and make necessary adjustments.
- Achieved departmental goals by developing and executing strategic plans and performance metrics.
- Managed budgets effectively, ensuring optimal financial performance while investing in necessary resources for business.
- Reduced operational costs through comprehensive process improvement initiatives and resource management.

Internship, Mapfre Tech, S.A.- Madrid, Spain

2022-2022

- Analysis and management of technological, legal, security and regulatory compliance risks in contracting processes.
- Negotiation of IT service contracts.

Legal Assistant, Infante & Perez Almillano Law Firm- Panama, Panama City

2019-2021

- Improved document organization by implementing a comprehensive file management system for easy access to essential case materials.
- keep cases up to date - support attorneys

Paralegal, Perez Broce & Pino-Pinto Law Firm- Panama, Panama City

2016 - 2019

- Enhanced case efficiency by organizing and maintaining legal documents, files and correspondence.
- Edited and proofread legal documents to verify accuracy.

EDUCATION

**Autonomous University of Madrid-
Madrid, Spain**

Master's Degree in New Technologies and
Industrial & Intellectual Property Law
2021-2022

**The Hague Academy of International Law-
The Netherlands**

Summer course- Public International Law
2021-2021

Anglo-Continental- Bournemouth, England

Academic and Legal English course
2021-2021

**Catholic University of Santa Maria La Antigua-
Panama, Panama City**

Bachelor's degree in law and political science
2016-2019